



**National
Association of
Purchasing
Management**



**Institute for
supply management**

**N.A.P.M.-OKC, INC.
AFFILIATED WITH
THE INSTITUTE FOR
SUPPLY
MANAGEMENT™**

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The Purchasing Pipeline

February 2014

N.A.P.M.-OKC Tuesday, Feb 11, 2014

Meeting 5:45 PM - 7:45 PM

**Access Midstream (South Building)
525 Central Park Drive
Oklahoma City, OK 73105**

Topic: Change Management

Presenter: Larry Holdge



Please join us for a discussion on Change Management!

Dinner will be catered and provided.



The President's Pen



Happy February N.A.P.M.-OKC,

I certainly hope most of you are staying warm through these very cold winter months. It sure has been a cold one. I don't know about you, but I'm sure ready for some extended sunshine!

I really thought our speaker last month, Eric Werner, was very informative. He told us all about the OKC MAPS Project. I really enjoyed it and I learned a lot too. They have accomplished many things and have many more left still. I'm already a proud Oklahoman.

When the project is reaches completion, it will be fun to show out of town guests our beautiful city.

Understanding how a person processes and handles change can certainly help you work with them in a more productive manner.

Looking forward, March is Supply Chain Management Month. Be on the lookout for our Community Service event this March. Usually we support a local charity in some way in honor of Supply Chain Management Month. More news about that to follow.

Thank you Access Midstream for allowing us to use your facility. Thank YOU N.A.P.M.-OKC members for being a part of our group! We are glad that you are!

I hope to see you at the meeting Tuesday, February 11, 2014.



This month, we will hear from Larry Holdge on Change Management. Change Management is an interesting topic that I look forward to hearing about. Everyone handles change differently.

February 2014 Membership Report



February 2014 MEMBERSHIP REPORT:

“Our affiliate exists to provide value to Oklahoma’s economy and our membership by: educating and developing our members; enhancing our employer’s operations; and advancing the supply management profession.”

ISM National Membership,
December 31, 2013 42,902

N.A.P.M.-OKC Membership,
February 5, 2014 216

New Members:

- Kelly Lankford GE Oil & Gas
- Christy Sorrels GE Oil & Gas
- Jennifer Kincaid Security Solutions
- Tom Taylor Access Midstream

Changes:

Please let us know if you have changed jobs, addresses, or e-mail addresses, so we can keep our local roster current. Since “The Purchasing Pipeline” and other notices are sent to you by e-mail, this is very important, because you might miss out on an up-coming event. We will inform ISM of the change. We would also like to know if you have received your CPSM, C.P.M. or A.P.P. certification, so we can congratulate you in “The Purchasing Pipeline.”

C.P.S.M., C.P.M. & A.P.P. Report
N.A.P.M.-OKC Membership C.P.S.M.’s –
February 5, 2014 11 (5.0%)

N.A.P.M.-OKC Membership C.P.M.’s –
February 5, 2014 31 (14.3%)

N.A.P.M.-OKC Membership A.P.P.’s –
February 5, 2014 5
(2.3%)

Donna Dolezel, Membership Director,
886-3293,
ddolezel@sandridgeenergy.com
Cara Noltensmeyer, Membership Vice-
Chair, 552-4789,
cara.noltensmeyer@dvn.com

A Note from the VP...

What a great start to the New Year! This past month has been full of beautiful 60 degree weather and cold 20 degree weather, along with everything in between! It always is good to have a fresh start, though. New year, new goals, and new meetings and events to prepare for in N.A.P.M.!

Our last meeting was a perfect way to kick-off a new year of N.A.P.M. We got to see where Oklahoma City is preparing to be for the next several years by observing plans in the MAPS3 project. It is always nice to know that this great capital city of ours is making moves to rejuvenate our downtown and surrounding communities.

As the year progresses, we will have several opportunities to network, learn about procurement processes, and invite guests to join us.



Keep in mind that in just two short months we will be having our annual Buyer Vendor Round Up as well. Please start getting your vendors ready and have them mark April 8th

on their calendars to attend.

Hopefully, attending more N.A.P.M. meetings and events can event be one of your new year’s goals and you can join us this month!

Have a great February!

Elizabeth Jones – Vice President
N.A.P.M.-OKC

Upcoming ISM Conferences and Events

Below is the list of ISM Conferences and Events:

For seminar details, please call the ISM Customer Service Department at 800/888-6276 or 480/752-6276, extension 401, or visit the ISM Web site at www.ism.ws and select Education



2014

Title	Date	Location
Legal Foundations of Supply Management: The Basics You Need to Succeed 4393	Feb 05, 2014 - Feb 07, 2014	Dallas, TX
Power Negotiations: Unlock Your Powers of Influence and Persuasion 4571	Feb 10, 2014 - Feb 12, 2014	Nashville, TN
Contracting for Purchasing and Supply Management: Beyond the Basics 4427	Feb 20, 2014 - Feb 21, 2014	Atlanta, GA
ISM Supply Chain Diversity Summit	February 26 - 28, 2014	San Francisco, California
Finance for the Supply Management Professional 4518	Mar 11, 2014 - Mar 13, 2014	San Diego, CA
Fundamentals of Inventory Management (formerly Principles of Effective Inventory Management) 4336	Mar 17, 2014 - Mar 18, 2014	Dallas, TX
2014 Annual Institute for Supply Management™ — Michigan State University Awards for Excellence in Supply Management and the Annual R. Gene Richter Scholarship Awards	May 5, 2014	Las Vegas, NV
ISM2014 International Supply Management Conference	May 5-7, 2014	Las Vegas, NV

Did you know you can submit your updated contact information on our website?

www.napm-okc.org



Women Executive Track @

ISM Supply Chain Diversity Summit

February 26-28, 2014 | San Francisco, CA

Lean In, Link Out



Institute for
supply management

[Register Now](#)

As the saying goes, *"It is not always what you know, but who you know,"* that can make a difference in your career.

Meet leadership strategist and author, *Leslie Grossman*, of *LINK OUT: How to Turn Your Network into a Chain of Lasting Connections* at the [ISM Supply Chain Diversity Summit](#).

Grossman illustrates why it is important to *link out* and shows you how to create a collaborative, long-term networking strategy. Don't let the lack of strategic networking hinder your career growth, especially if you are in career transition.

Powerful video
on gender bias -
[#ShineStrong](#)
[#Whiplt](#)

Whether you are just starting out in your career or you have been working in procurement and supply chain for years, there is always room to grow. Make time to improve your business acumen, build your personal brand and leverage unique skills that you have as a female professional at the [ISM Supply Chain Diversity Summit](#).

[View the Agenda.](#)

[Register now online](#) or call ISM Customer Service at 800/888-6276 or +1 480/752-6276, option 8.



Meet Our Program Department

Happy February to N.A.P.M – OKC members! 2014 is off to a great start and we are excited and energized to be your programs team for the coming year. First-ly, if you have not met us yet, the programs team consists of Jason Walker, Aparna Popley and Cole Werner.

A little bit about each of us!

Meet Jason Walker:



Jason – is from Crescent, OK graduated from the University of Central Oklahoma with a BS in Industrial Safety, has 13 years of Supply Chain experience, and 5 years of retail management experience. He started his career in Supply Chain with Oklahoma Gas & Electric and currently works at Access Midstream. Jason has one dog and referees rowing events around the country.

Meet Aparna Popley:



Aparna is originally from India. She has worked in Supply Chain and Procurement for 10 years in different industries – Consulting, Aviation and Oil and Gas. She has 2 children – ages 18 months and 5 months and stays fairly busy between work, kids, and NAPM!

Meet Cole Werner:



Cole was born in Oklahoma. He has a BS in Business from Oklahoma City University; he has 13 years of supply chain and is a Staff Sargent in US Army Reserves. He started his career at Kerr-McGee in the Chemical department, then moved to Remy Power Products (an after-market automotive parts manufacturer), and now works are Ci-marron Energy a Curtiss-Wright Flow Control Company. He has one child age 15 months.

Mark your calendars for the following events in 2014!

N.A.P.M. Upcoming Events for 2014

February 11th - Change management

March 11th – Key Performance Indicators (KPIs)

April – Buyer – Vendor roundup

May 13th – Event to be announced

June 10th – Safety and its relevance in your industry

July 8th – Being Lean! Lean Six Sigma

August – Event to be announced

September – Event to be announced

October 14th – Facility Tour – Carlisle Foodservice Products

November 11th – Event to be announced

December 9th – Holiday party

Thank you for your time and we look forward to seeing you at our next event!

Your Programs team!

Jason, Aparna and Cole



ISM2014

International Supply Management Conference

May 5-7, 2014 | Las Vegas

Download the brochure at www.ism.ws/4003

Join us as we travel to Las Vegas for three days of supply management professional development, training and networking.

Your Complete Experience:

Welcome Party sponsored by ADTRAV

All ISM2014 attendees are invited for an evening of fun, food, drinks and networking from 5:30 pm to 7:30 pm, Sunday, May 4, 2014.

VIP Package

This package provides reserved seating in all general sessions, priority mega session selection, VIP registration lines and a meet and greet with the keynote speakers. See page 27 of the Conference brochure for details.

Mega Sessions

These extended sessions includes some of the industry's most popular topics. Seating is limited and in high demand. (VIPs receive a selection guarantee.)

ISM Focus Forum

Take time to chat with industry experts, supply chain executives and ISM staff members at the ISM Focus Forum in booth 417.

ISM2014 Mobile App

Download the official show app from your mobile device marketplace - keyword ISM Events.

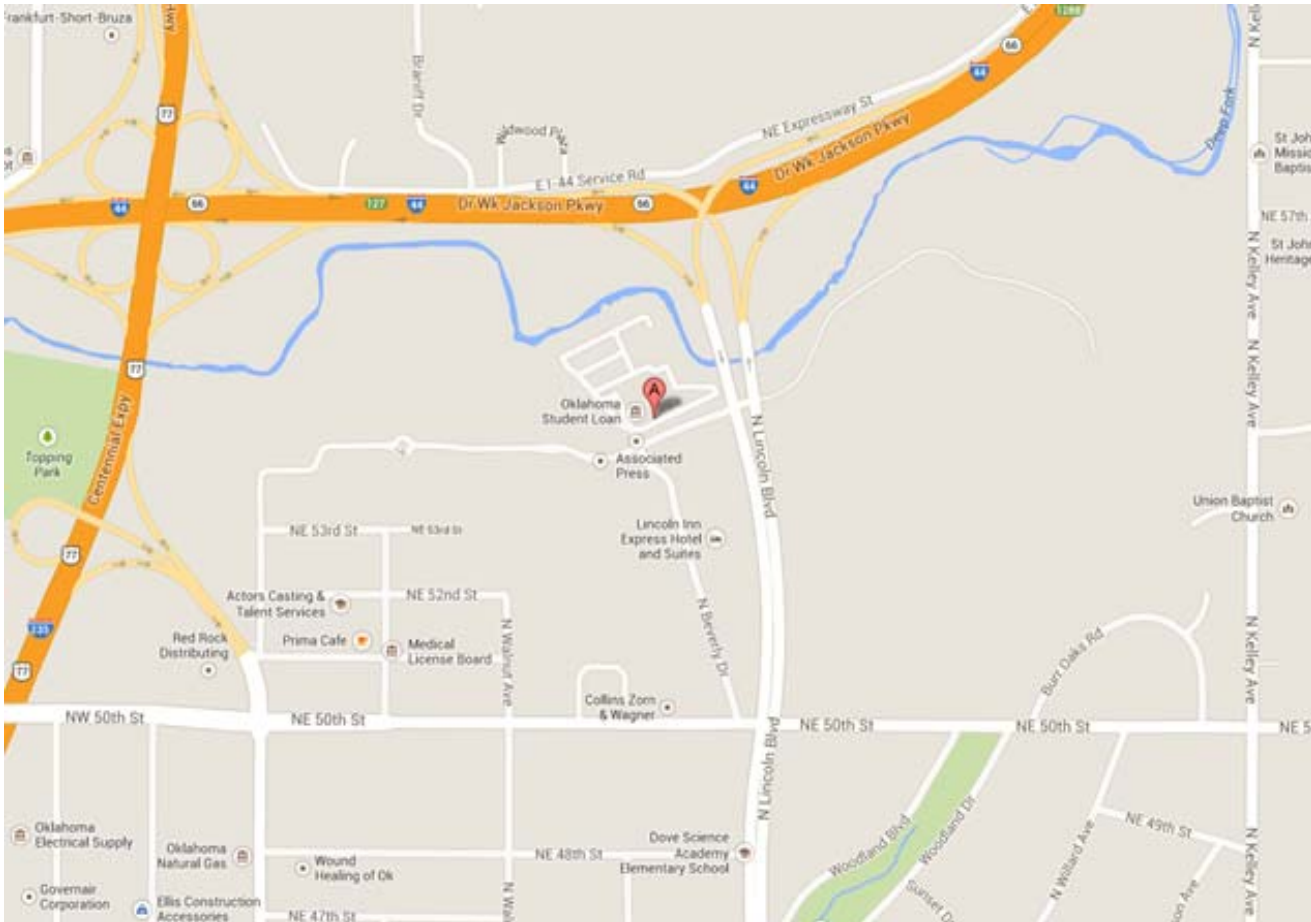


[Download your copy](#) today and see what all the buzz is about!

[Interested in Sponsoring or Exhibiting at ISM2014?](#)

Sponsoring and/or exhibiting at ISM2014 puts your brand in front of more than 2,000 procurement and supply management professionals from all over the world.

Map to Access Midstream



Please park and use the East side of the building (side closest to Lincoln Blvd.)
Training Room 1001 (1st Floor, 1st left once you enter through the East Doors).
525 Central Park Dr.
Oklahoma City, OK 73105

Be sure to Like the NAPM-OKC Facebook Page for info about what is happening with the organization!

Search using N.A.P.M. – OKC

Contact Jamie Gilmore at jamie.gilmore@dvn.com if you have any questions.



Managing Great Ideas

Great leaders drive innovation and creativity within their teams. From this often comes a plethora of ideas, random thoughts and "What if we did this?" conversations. All of this activity is a welcome problem, but it can also create considerable and, sometimes, overwhelming administrative challenges.

Unfortunately, the timing isn't always right for a great idea, and you may want to keep it for the future when circumstances are more favorable. How can you manage these ideas and not become overwhelmed with the minutia? How can you know whether an idea will be more valuable and viable in the future?

Convening on Creativity

First, create a safe, structured venue where ideas can be presented, questioned, categorized and ultimately decided on. Appoint a small committee to process and manage your team's ideas. Find people who are passionate about progress, and invite them to serve on the committee. Rotate members regularly to keep a fresh perspective.

Here's a look at a possible meeting agenda to help manage the team's ideas:



Discuss the creative environment. Is the environment conducive to innovation?

What can we do differently and better to drive creativity?

Review previous ideas. Are there new circumstances that would change our decision on any shelved ideas to change their status?

Accept new presentations. Limit five minutes for presentations, five minutes for questions and answers, and two minutes for a decision on how to proceed. The time limits are critical. If an idea is good enough for further discussion, create a separate meeting for it.

Remember, the value lies less in the presentation itself and more in the in-depth thought the presenter puts into the initial development of the idea. Taking time to organize your thoughts helps you better answer questions and brainstorm with others following the presentation.

Deciding Factors

The decision stage is critical, and typically the most difficult part to manage. There are four potential decisions:

Move forward with the idea immediately.

Gather more information for another presentation and/or separate meeting.

Shelve the idea/project for future review.

Kill it. This is the hardest part — no one wants to be the "killer of ideas." It is essential to take out ideas that won't be pursued to make room for those that will. Be disciplined with this. Don't decide to shelve something to avoid uncomfortable conversations, or your shelved list will spiral out of control.

Ideas are precious, and possibly one of the most valuable resources you can obtain from your employees. The process, when executed efficiently and effectively, comes with many upsides. Your employees will have increased morale, you will be more likely to gain competitive advantage, new products and services will emerge, and you will find significant cost saving opportunities.

Your team members will love working in an environment where ideas are encouraged, listened to and developed. Those who are passionate will wish to cultivate and nurture their ideas to fruition. Focus your energy and attention on them, and the results will be outstanding.

Author:

Lance Reese

Lance Reese is president of Silver Peak Consulting Inc. in Idaho Falls, Idaho.

December 2011, Inside Supply Management® Vol. 22, No. 9, page 44

Personal Connections: Work. Life. Balance.

New ideas from employees are a precious commodity, and prioritizing them takes a structured effort from management to sort out the great, good and fair ideas.

2013—2014 Board of Directors

<u>Position</u>	<u>Name</u>
President	Stefanie K. Jones
Vice-President	Elizabeth Jones
Past President/ Forum Representative	Peggy Thurmond
Secretary	Tammy Tittle
Treasurer	TJ Jordan
Vice-Treasurer	Tim Bishop CPIM, CPSM Dan Gatewood, CPSM, CPSD, SCMP
Pro-D Director	Jeffery Richardson, CPSM, CPSD
Pro-D Vice Chair	Donna Dolezel
Membership Director	Cara Noltensmeyer
Membership Vice Chair	Jason Walker
Program Director	Aparna Popley Cole Werner
Program Co-Vice Chairs	Randy Graves
PR Director	Andrea Large
PR Vice Chair	Angela Smith, C.P.M.
Technology Director	Jamie Gilmore
Technology Vice Chair	Grant Skinner
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Supply Management

Maximizing Opportunities. Managing Risk.

Who Do We Represent?

Access Midstream
Astellas Pharma Tech
Autocraft Industries
Automation-X
Autoquip Corporation
Beam's Industries
Best Buy
Big D Industries Inc.
Bimbo Bakeries USA
Blue Night Energy Group
Borets Weatherford
Bradford Industrial Supply Co.
Cameron Compression Systems
Carlisle Foodservice Products
Cass Polymers Inc.
Chapparral Energy Inc.
Chappell Supply
Chesapeake Energy
Chickasaw Nation
Chickasaw Nation Div of Commerce
City of Oklahoma City
Circo Energy Group
Cleveland County
CompSource, Oklahoma
Conoco Phillips
Continental Resources, Inc.
Cooper Compression
COTPA
Coughlin Equipment
Covercraft Industries Inc.
DCP Midstream
Devon Energy
Dolese Bros. Co.
Enogex
Enviro Systems Inc.
Exco Resources
Fife Corporation
Franklin Electric Water Transfer System
GE Oil & Gas
George Fischer Central Plastics
Halliburton
Hobby Lobby
High Mount Exploration and Production
Industrial Gasket
Integris Baptist Health Center
J & E Supply & Fastener Co.
Johnson Controls, Inc.
KimRay Inc.
Knights of Columbus
KP Supply
Linn Energy
Little Giant Pump Co.
Lopez Foods Inc.
Marathon Oil Company
MD Building Products
Modular Svcs Co
MTM Recognition Corporation
Noble Energy
OG&E
Oklahoma City Community College
Oklahoma Insurance Department
Oklahoma Publishing Co.
Opeco Inc.
Pelco Products
Picerne Military Housing
Pioneer Telephone Cooperative Inc.
PM&L Manager Haliiburton
Progressive Stamping, LLC
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SandRidge Energy
SemaSys Inc.
Security Solutions
Serco Inc
Smart Lines LLC
Smith & Nephew Inc.
SORB Technology Inc.
Southwest Electric Co.
Surface Mount Depot
T D K Ferrites Corp.
Tronox
Universal Well Site Solutions
University of Central Oklahoma
University of Oklahoma
US Silica Co.
USA Compression
Vaughn Foods, Inc.
Walker & Sons Enterprises Inc.
Warren Cat
WellMark Co
West Oak Industries
Windsor Energy
York International



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A Special Thanks To

February 2014

We would like to give a special thank you to Eric Wagner for his informative presentation last month on the past, present, and future Maps Projects.

On behalf of N.A.P.M.

thank you!

